

Scoring by Revenue

						Total	
						Bank of America	
Criteria Comprehensive Banking Services Presentations	Point Allocation						
Responsiveness of the Proposal	10	9.00	8.00	9.00	10.00	8.00	
Ability, Capacity & Skill of the Proposer	20	15.00	12.00	15.00	19.00	17.00	
Relevant Experience	25	22.00	24.00	20.00	25.00	20.00	
Approach & Methodology	25	20.00	17.00	20.00	24.00	20.00	
Fee Schedule – Best and Final Offer	20	15.20	15.20	15.20	15.20	15.20	
Total	100	81.20	76.20	79.20	93.20	80.20	410.00

						PNC	
Criteria Comprehensive Banking Services Presentations	Point Allocation						
Responsiveness of the Proposal	10	9.00	10.00	9.00	9.00	8.00	
Ability, Capacity & Skill of the Proposer	20	15.00	15.00	15.00	18.00	18.00	
Relevant Experience	25	21.00	22.00	15.00	23.00	22.00	
Approach & Methodology	25	20.00	20.00	20.00	25.00	20.00	
Fee Schedule – Best and Final Offer	20	20.00	20.00	20.00	20.00	20.00	
Total	100	85.00	87.00	79.00	95.00	88.00	434.00

						JP Morgan	
Criteria Comprehensive Banking Services Presentations	Point Allocation						
Responsiveness of the Proposal	10	10.00	10.00	10.00	10.00	10.00	
Ability, Capacity & Skill of the Proposer	20	19.00	17.00	20.00	20.00	18.00	
Relevant Experience	25	23.00	22.00	25.00	25.00	25.00	
Approach & Methodology	25	22.00	22.00	25.00	25.00	23.00	
Fee Schedule – Best and Final Offer	20	15.30	15.30	15.30	15.30	15.30	
Total	100	89.30	86.30	95.30	95.30	91.30	457.50

Scoring by Total Banking Services Cost

						Total	
						Bank of America	
Criteria Comprehensive Banking Services Presentations	Point Allocation						
Responsiveness of the Proposal	10	9.00	8.00	9.00	10.00	8.00	
Ability, Capacity & Skill of the Proposer	20	15.00	12.00	15.00	19.00	17.00	
Relevant Experience	25	22.00	24.00	20.00	25.00	20.00	
Approach & Methodology	25	20.00	17.00	20.00	24.00	20.00	
Fee Schedule – Best and Final Offer	20	14.50	14.50	14.50	14.50	14.50	
Total	100	80.50	75.50	78.50	92.50	79.50	406.50

						PNC	
Criteria Comprehensive Banking Services Presentations	Point Allocation						
Responsiveness of the Proposal	10	9.00	10.00	9.00	9.00	8.00	
Ability, Capacity & Skill of the Proposer	20	15.00	15.00	15.00	18.00	18.00	
Relevant Experience	25	21.00	22.00	15.00	23.00	22.00	
Approach & Methodology	25	20.00	20.00	20.00	25.00	20.00	
Fee Schedule – Best and Final Offer	20	17.60	17.60	17.60	17.60	17.60	
Total	100	82.60	84.60	76.60	92.60	85.60	422.00

						JP Morgan	
Criteria Comprehensive Banking Services Presentations	Point Allocation						
Responsiveness of the Proposal	10	10.00	10.00	10.00	10.00	10.00	
Ability, Capacity & Skill of the Proposer	20	19.00	17.00	20.00	20.00	18.00	
Relevant Experience	25	23.00	22.00	25.00	25.00	25.00	
Approach & Methodology	25	22.00	22.00	25.00	25.00	23.00	
Fee Schedule – Best and Final Offer	20	20.00	20.00	20.00	20.00	20.00	
Total	100	94.00	91.00	100.00	100.00	96.00	481.00